

# Olúwadùnsín Ọlórùnfẹmi

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## PROFILE

Strategic leader with a proven track record in scaling programs, driving policy change, and managing high-performing teams through data-driven decision-making. Experienced in leading cross-sectoral projects that improve food security and nutrition in Southwest Nigeria. Demonstrated success in revenue growth, budget management, and program execution across 18 operational units. Skilled in donor engagement, financial oversight, and intergovernmental relations. Passionate about leveraging research, strategy, and policy to strengthen agriculture, nutrition, health and economic resilience.

## SKILLS AND COMPETENCIES

- **Leadership, Communication & Team Management** – Directed cross-functional teams of 10 staff and 250+ volunteers; facilitated staff synergy, performance appraisals, and professional development programs.
- **Strategic & Systems Thinking**: Developed operational strategies, workplans, and mid-term objectives using systems thinking to achieve organizational goals.
- **Project & Program Execution** – Led strategically important short- to medium-term projects, including multi-year agribusiness policy programs and CSR initiatives impacting 55 students and 12 schools.
- **Financial Strategy & Budgeting** – Managed ₦90M+ annual budgets, conducted project budget forecasting, ensured resource availability, and advised state governments on agriculture budget priorities.
- **Data Analysis & Visualization** – Advanced proficiency in Power BI, SQL, and Excel; skilled in translating complex datasets into actionable insights through dashboards, infographics, Powerpoint presentations and reports.
- **Policy, Research & Reporting** – Authored policy briefs, technical reports, and programme updates
- **Stakeholder & Donor Relations** – Built and maintained relationships with governments, donors, international organizations (AfDB, NIRSAL), and private sector partners to advance shared goals. Presentation of findings and policy recommendations to high-level stakeholders
- **Monitoring & Evaluation** – Designed KPIs and results frameworks, facilitated project analysis and evaluation, and ensured accurate reporting of programme progress to stakeholders.
- **Change & Process Optimization** – Implemented workflow improvements, Kanban boards, and organizational transformation initiatives to enhance efficiency and service delivery.

## EXPERIENCE

### Development Agenda for Western Nigeria, DAWN Commission

Ibadan, Nigeria

#### Policy Analyst (Data and Research)

08/2024- Present

- Managed the development of the Community Led Development Toolkit (COLDET) for the Ara community in Osun State aimed at empowering local stakeholders to design, implement, and sustain community-driven projects for improved livelihoods and social impact using the Systems thinking methodology.
- Member of a multi-stakeholder research team, working with UNICEF to evaluate and strengthen child rights and infant health policies in Southwest Nigeria.
- Developed strategies for the African Development Bank Special Agro-Industrial Processing Zone (SAPZ) project aimed at improving finance access for smallholder farmers to boost rice production in Southwest Nigeria for the Lagos State Government-Owned Imota Rice Mill
- Co-developed a 5-year financial model for a drone-enabled land bank SPV in partnership with Agroxchange, unlocking investment opportunities in mapped arable land across Southwest Nigeria.
- Facilitated a Food Intervention Program to fund 20,000+ hectares of rice, maize, vegetables, cassava, and aquaculture under the Food Intervention Program (FIP) with Nigeria Incentive-Based Risk Sharing System for Agricultural Lending (NIRSAL).
- Developed the LIVER-D Livestock Transformation Framework for the 6 Southwest States to enhance Livestock productivity and sustainability in the region
- Advised state Agriculture and Health Commissioners on policies to improve affordability and accessibility to nutritious food to help reduce the Cost of Healthy Diets (CoHD) in Southwest Nigeria.
- Wrote Concept Notes, conducted literature reviews and developed policy briefs, technical reports, and funding proposals for food security and agricultural research. Designed data-driven publications with visualizations, infographics, and structured layouts to enhance readability and impact.
- Produce biweekly data snapshots showcasing cross-sectoral trends in agriculture, health, economics, and politics across Southwest Nigeria through comprehensive data collection, analysis, and visualization for stakeholder decision-making

## **The Third Room**

*Convener*

**Ibadan, Nigeria**

07/2025-Present

- Co-founded and lead *The Third Room*, a vibrant community and dialogue platform fostering thought-provoking conversations on leadership, policy, and social innovation, bringing together changemakers to drive actionable ideas and collaborations.

## **Sycamore Church**

*Administrative and Finance Manager*

**Ibadan, Nigeria**

03/2021- 08/2024

- Directed financial strategies to increase annual income by over 300% to oversee an over 90 million Naira yearly budget, ensuring compliance with financial reporting and auditing requirements
- Managed a team of 10 staff members and coordinated over 250 volunteers across 18 departments, resulting in increased operational efficiency
- Led organizational restructuring in 2024 following a comprehensive staffing audit, optimizing departmental alignment and resource allocation
- Mentored 5 interns and 3 staff members in professional development, with measurable improvements in performance and career progression
- Served on the organization's Strategy and Advisory Board, contributing to long-term strategic planning and organizational governance
- Fostered a collaborative work environment and promoted employee and volunteer development through the introduction of monthly, yearly staff and biannual volunteer retreats
- Implemented a Community-centric initiative for 3 years. It empowered 55 students and 12 schools with scholarships and computers and improved the experience of police officers by installing an inverter system at the Sango Police Station. Led efforts to install an ICT center at a rehabilitation facility, rebuild a kitchen at a disability centre, and support a government blood bank through a blood donation drive with over 100 donors

## **International Institute of Tropical Agriculture (IITA)**

*Project Manager, iWET project*

**Ibadan, Nigeria**

06/2019- 02/2020

- Oversaw the implementation of the pilot stage of the iWET system project. This innovative Smart irrigation technology can achieve water usage efficiency by reducing water use on farmlands by up to 40%. Implemented and maintained Kanban boards to manage and visualize project tasks and streamlined project development and delivery.

## **Songhai Centre**

*Sales and Marketing Manager*

**Porto-Novo, Republic of Benin and Iwo, Nigeria**

06/2018- 06/2019

- Drove marketing campaigns that boosted sales of various Fast-Moving Consumer Goods (FMCG), including livestock and animal products, juices, syrups, honey, baked goods, vegetables, shea butter, soaps, and vegetable oils. Launched and led the 1.5B20 sales expansion project at Songhai Centre, targeting ₦1.5 billion (\$4.6M) in revenue by 2020 and increased monthly revenue from ₦10M (\$30,674) to ₦35M (\$107,000) by 2019 through strategic sales of finished and semi-finished agricultural products.

## **EDUCATION**

MBA – *Ajayi Crowther University, 2024*

BSc, Agronomy– *University of Ibadan, 2016*

## **CERTIFICATIONS**

- Advanced Data Analytics and Data Science using Excel, Power BI and SQL (Dataleum Academy)
- Lean Data Approaches to Measure Social Impact (Acumen Academy, 2025)
- Systems Practice (Acumen Academy, 2025)
- Essentials of Grant Proposal Development (Citiprogram, 2025)
- Responsible Conduct of Research (RCR) Facilitator Guides (Citiprogram, 2025)
- Introduction to Precision Agriculture (Udemy, 2019)
- Certification in Agribusiness for Rural Development (Agricultural and Rural Management Training Institute (ARMTI), 2017)

## **PUBLICATIONS**

- Policy Briefs: Kindly click on [bit.ly/3H1enmh](https://bit.ly/3H1enmh) to access publications
- <https://tribuneonline.ng/rostow-s-ladder-and-nigerias-climb-rethinking-our-path-to-development/>